

Email Creative Playbook
Ideas & Examples for your next campaign



Agenda

- 1. Creative Playbook:
 - Design Ideas
 - Coding Ideas
 - Content Ideas
- 1. Trends in email



Design ideas



Sans header

- Impactful format stands out in the inbox
- Good tactic for announcement emails
- Follows best practice... headline & CTA are code-based



New year, healthier you

Set your goals, gear up, then take training to the next level in 2017

Time to get fit





Let's get cooking

Get inspired, upgrade your

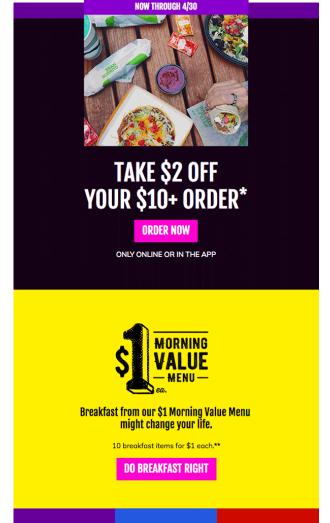
Responsive carousel

- Desktop uses arrows to navigate the slides
- When scaled to mobile, the arrows disappear, leaving thumbnail images as navigation
- Viewed in Webmail, the carousel falls back to a rotating animated gif

The new Nest Protect. The smoke alarm other alarms look up to. **BUY NOW**

Parallax scrolling

- Unique in the inbox
- Good tactic for lifecycle messaging (birthday, anniversary, etc.)
- · Extra points with the techsavvy audience
- Works on Webkit environments





Long-Scroll or Side scroll

- Unique in the inbox
- Good tactic for lifecycle messaging (birthday, anniversary, etc.)



Coding Ideas



Product hotspots

- Uses image hotspots that display product detail & Buy button when clicked
- Cool tactic for retailers...just don't forget to plan for graceful degradation in non-Webkit environments



Interactive puzzle

- Uses an interactive word puzzle to "unlock" offer
- Unique in the inbox
- Nice tactic for special events or promos
- Works on Webkit environments

SOLVE THE CODE BELOW TO GET YOUR COUPON!



CSS effects

- Hover states can be added to buttons or elements
- The same technique can also be used to create rollover images that resize for mobile!
- Good technique for a product education module
- Works in Webkit environments









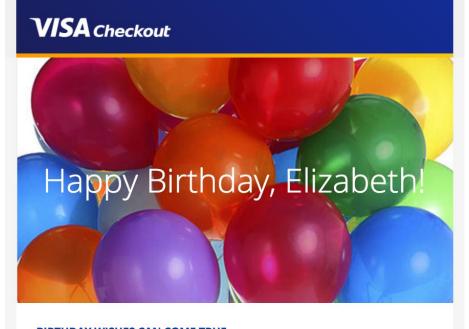
CSS effects

- Make objects move gracefully
- Drop, slide, spin, etc

More Examples

- **BALLOON** http://preview.4at5.net/email_domains/ vco/0037/archive/3/vco 0037e.html
- **MOUSE OVER** http://preview.4at5.net/email_domains /vco/0115/vco 0115e.html
- SLIDE DROP http://preview.4at5.net/email_domains/ vco/0115/vco 0115c.html





BIRTHDAY WISHES CAN COME TRUE

Visa Checkout want your to get everything that's on your wish list. Shop now and use Visa Checkout, the easier way to pay.

See stores)





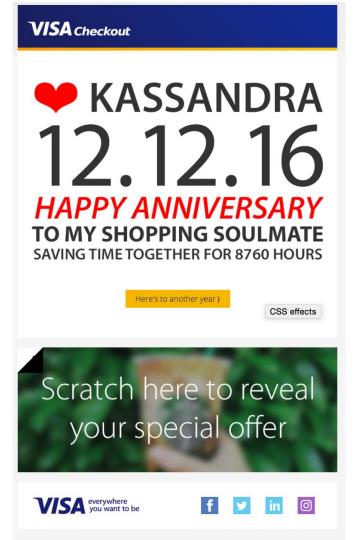






Scratch-Its

- iOS scratch
- All others click



Add to Calendar

 Great way to connect inbox to calendar

VISA Checkout



50% Off Weekend Delivery Deal

Take 50% off up to two menu-priced pizzas from PizzaHut.com when you sign in or sign up with Visa Checkout.

Get this party started)

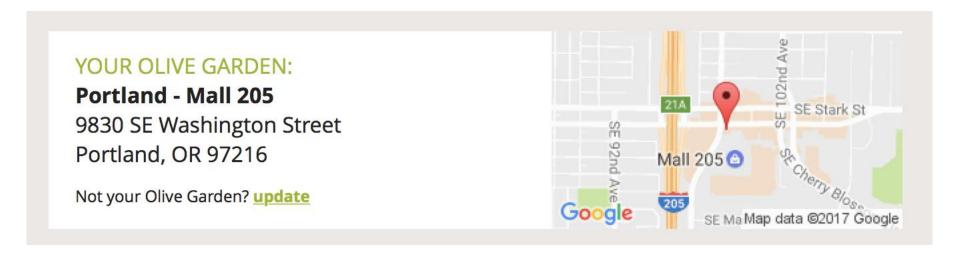
Limited time offer. See terms below.



Add a game day reminder to your calendar.

Dynamic Maps

Proven eye-trackers!



Mobile Wallet

 Great way to connect inbox to calendar

Interactive card

- Employs CSS animation to create a 3D card opening triggered by tap or mouse-over
- Works in Webkit environments



Content Ideas



Photo Issue

AMBERJACK

WEDNESDAY 9.9.15

It's midweek and all we can think about is fishing... So we thought we'd share some images that have us particularly inspired about our next adventures.



next adventures.

us particularly inspired about our

ial

Trends





Nothing says "New Year" like a fresh design mix for your home. Whether you're rehabbing your kitchen or dreaming of a new bedroom, 2016 design is all about combining simple and bold to create a unique, modern vibe.

Learn more about today's hot looks, and say goodbye to a few fads. (Hint: Put down the mason jar.)

Discover what's in

sign | February 15, 2017

20

Staff Picks

WARBY PARKER

EYEGLASSES

SUNGLASSES

LOCATIONS

Fab.

NEW ARRIVALS | WOMEN | MEN | HOME | ART | TECH | SALE

Our Director of Finance

PIERRE

Top Picks From Fab HQ -

Staff picks

This month we polled our own teams to find out which frames they were wearing the most. (Little did they know we'd share with the world.)



CHOSEN BY OUR COMMUNICATIONS TEAM



CHOSEN BY OUR SUPPLY CHAIN TEAM



Anders Crystal

Bensen Belize Blue



DONNE'S HOLY SONNET X

GLORIOUS GO-TO MY TOP KARAOKE PICK? ONE SONG GLORY FROM RENT

POUF PASTRY BEANBAG > BY FAB X DOMINIQUE ANSEL "MY CRONUT OBSESSION HAS REACHED NEW HEIGHTS!"





Top Ten Lists

Most Read Articles: Spring 2016

Most Search Destinations

Most Redeemed Destinations

Top Trending Warm Locales

Humor

Great as reoccurring sticky content



"It keeps track of how long you've been wearing workout clothes without actually working out."

GREAT MOMENTS IN TECH BLOOPERS

Newton Bites The Big One

1993: Widely mocked for its price tag, challenges with handwriting recognition and size, the Apple* Newton™ Messagepad ranks as one of our biggest bloopers of 1993.

While it died a quiet death, this early Apple admittedly made way for the smartphones we know and love today.



LET'S GET BUBBLY



Kip: Arrgh! Look at all me booty!

Dad: Your booty better start studying soon or it'll be walking the plank. fall of start. next more Thank

Here'

114





Social: Call & Display



Unpredictable, Greatest, #ilovemymon

Tell us why your Mom is the best!

Tweet 3 words that best describe your mother with #ilovemymom

We'll share the best & the top 3 picks will win digital photo frames**

TWEET FOR MOM!

Ultra sweet tweets + more ways to win

Congrats to our #ilovemymom contest winners & their amazing moms. Here are a few of our favorite tweets — Happy Mother's Day!



Want to get in on our next great giveaway? Sign up for My Print Rewards & you could win a \$250*** HP gift card.

Sign up now

- Request input
- Display results
- Community
- Interactive

Curated content

DIVERSIONS



HOW CHRIS MCCANDLESS DIED

The author of Into The Wild reveals the real cause behind the icon's demise



OBLIQUE STRATEGIES

Brian Eno on ambient music, minimalism, politics and a whole lot more



NEW YORK CITY 1986

Take a surreal subway ride through the past in this experiential doc





Don't be afraid to link out

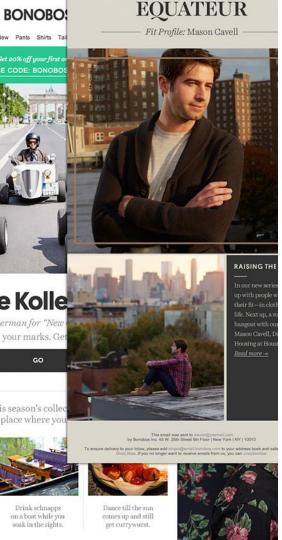
- ©Remember, you're adding value for the reader.
- While it seems counterintuitive to link away from your site, the reader will remember that *you* pointed them to that great article.
- ©Consistently provide supplemental content & the audience will be looking for your next email... "wonder what's in this month's newsletter".
- ©Curating existing content that syncs well with your marketing message is an efficient way to add sticky.
- ©27,000,000 pieces of content are shared everyday.²





Cool trends & tactics in email design

Examples from brands enjoying high email engagement



Bonobos

Solid contender for best retail email

- ☐ Sticky elements: editorial profiles, tips, trivia
- ☐ Even their straight marketing is well crafted & engaging
- Case study in training subscribers to open

We shot this season's collection in Berlin, a place where you can:



Find a spy station that's been turned into a graffiti gallery.



Drink schnapps on a boat while you soak in the sights.



Dance till the sun comes up and still get currywurst.





Balancing act

Collecting feedback is an essential part of creative collaboration. But not all comments are created equal. Receiving feedback that you don't agree with can be tricky and you often need to take into account the personality of the reviewer.

Our six tips for dealing with feedback will help you handle negative comments, while remaining true to your

SEE THE SIX TIPS



The Farr side

Richard Farr, the founder of Australian production company, Digital Video Experts, talks about competing with larger agencies and why collaborating on videos with Hightail ticks all his boxes.

MEET DIGITAL VIDEO EXPERTS



Hightail

ODoesn't get much stickier than this

- Includes: expert profiles, tool tips, photo essays, trivia, interactive guizzes, workflow tips...
- Monthly newsletter that leaves you counting the days until the next drop

Tool tips with Sarah Li

Which apps and websites are essential to your day? Our Product Designer shares her tool tips for work and play and proclaims her love for animal GIFs.

SEE SARAH'S TIPS



HIGHTAIL

personality type are

teams are usually a perfect mix

ity types. Blending each individ

experience makes for a strong

ness that can't be covered by si h personality type are you? And

TAKE THE OUIZ

Mustang Tracie

prnia-based photographer Tracic itly discovered a better way to c Il files with her team. Find out h ed her save 30 hours on a project extraordinary photos of wild must





















Collages Mixing Editorial & Surrealis





TROPULLI





©Retail email + perfectly bite-sized content

- Sticky elements: tips, galleries, editorial articles, & music
- Well-curated, outside content that resonates with the audience
- Always links out to blogs, SoundCloud, etc.



HAPPY HABITAT **Beautiful Terraniums** To Get You Ready For Spring Read more



CALIFORNIA DREAMING Photography: Functional Design, Lush Greenery And Turquoise Pools Read more



CUT & CREATE Abstract Photo Collages Mixing **Editorial & Surrealism** Read more



Aquabumps

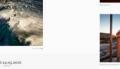
- High-end photography
- Contextual targeting
- Daily updates



aquabumps



























This is a mid range set.



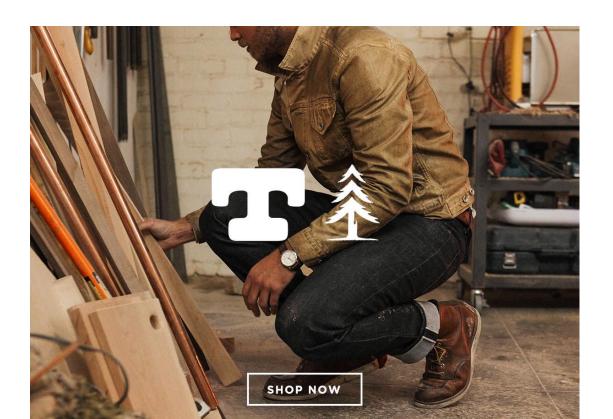


31 | Email Design | February 15, 2017

Huckberry

HUCKBERRY

- Curated content
- Ultra clean design
- Instagram sign off



THE JOURNAL

FOUNDER'S PICKS

SEE YOU OUT THERE



DIVERSIONS





HUCKBERRY ELGIN

"We've known Huckberry for four years and it's time to do something special - to create something that's different"



"Three-plus years ago we traded some jeans for shoes - the shoes are still going strong, the quality is amazing" SHOP NOW>



TANNER GOODS CLASSIC BELT

"When we started, one of the first no-brainers was to have Tanner Goods supply our leather patches seven years later, we're proud to be friends with these lads"





Huckberry Ambassador Cyrus Sutton solo camping in Southern California

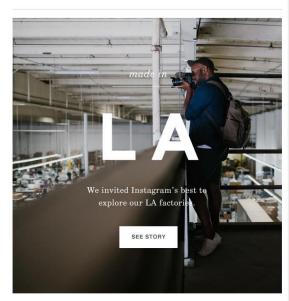
33 | Email Design | February 15, 2017

Everlane

EVERLANE

ABOUT

- Editorial content
- Minimal design
- Simple animation





Last month, we brought 8 of our favorite Instagrammers to the mill, dye house, and sewing factory where we make our tees and sweatshirts. Here's what they saw.



The true cost of making a Weekender bag.











This summer: Escape the city. Travel the world. Share your best moments with us.



Radical Transparency

Know your factories. Know your costs. Always ask why.

Tory Burch

- Content
- Illustration
- Animation



TORY BURCH

ONLINE ONLY

PRIVATE SALE

UP TO 70% OFF

ENTER NOW ▶





TORY BUILD

60 Global Shipping

LOVE IS IN THE AIR...

SEND A NOTE TO SOMEONE SPECIAL

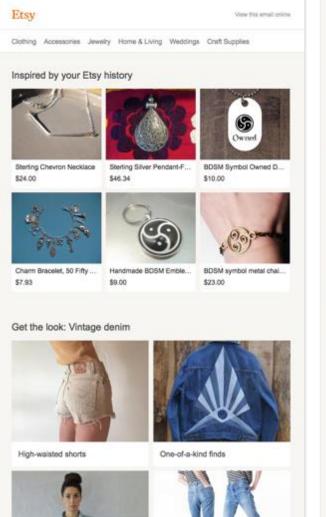




SEND

Etsy

- Products based on browsed history
- Solid design



Cool chambray

Relaxed fit styles

Stand out





Trending: Gemstones

Overall shorts

Step up your swim game



Romantic florals, cut outs and more summer swim trends.

Shop now

Personalize your look with custom jewelry.

Make it yours



Yeti

- Lifestyle content
- Amazing photos
- Spotify playlists
- Video & animation

YETI



YETI explores what it means to be there for your kids in the film series, My Old Man, with stories featuring Shane Dorian, Hilary Hutcheson, Jordan Shipley, JT Van Zandt, and YETI co-founders Roy and Ryan Seiders.



44 OUR FATHERS SET THE PATH FOR US, THE ARCHITECTURE OF WHO WE ARE. 77

JT VAN ZAN





FOLLOW ALONG ON SPOTIFY

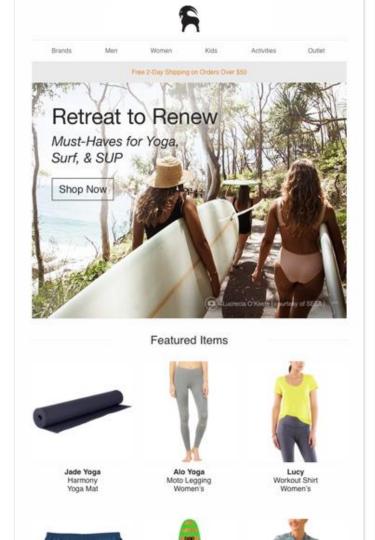
Listen to some of our favorite summer tracks, inspired by the Spirit of '76.





Backcountry

- Value-added content
- IG sign off module





When Ounces Count Backpacking Products to Lighten Your Load & Travel the Extra Mile

Shop Now



#Goatworthy



(C) Hipports



Uber

- No header!
- Sleek layout
- Useful content
- Nice illustrations





There's a new reason to choose Uber during the week.

Starting today, we're offering \$5 flat fares between downtown and the inner eastside for all your weekday commutes, errands, happy hour plans, and more.



See terms and conditions.



Save time over other public transit options.



Avoid the hassle and high costs of parking.



Keep your tank full and multi-task in your Uber.



Your perfect assist home.

Basketball season is underway and we've teamed up with the Portland Trail Blazers to make sure your game day experience is flawless with our new curbside pickup zone on NE Wheeler Ave. Whether you're heading out to celebrate or back to home court, we've got you covered.



P.S. Want to see how Blaze, the Trail Blazers mascot preps for a home game? Follow on Instagram to catch a glimpse of his purrifect day.



Starbucks

- Mobile 1st design
- Good typography
- Cool animation
- Minimal status bar









Every Monday this month is a new chance to join the challenge and get to your next free drink or food reward quicker.

July 11 - July 17

JOIN THE CHALLENGE

InVision

Engaging content

Strong delineation

Striking design

- Here's 3 months on us



Hey Travis!

We just upgraded you to InVision Starter, which lets you create up to 3 projects, for 3 months. Absolutely

Enjoy.:)

Share the love

Give your friends 3 months of InVision Starter-free!



f SHARE





Inside design at TED

We sat down with TED to discuss design thinking, the challenges of working at a nonprofit, and the most valuable thing learned so far at TED.



Take the product design industry survey!

We're trying to learn about how product design and the role designers play is changing. Help us by filling out this





JAN. 2 - JAN. 6, 2017

Designers share their resolutions for 2017

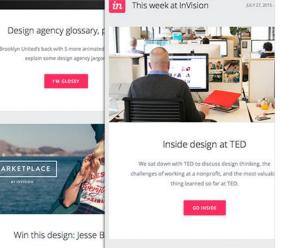
We asked the InVision community how they're going to improve their work and grow their careers in 2017.



Design to code: Lessons for a unicorn workflow

To cut through the clutter, design requires a workflow.





ARKETPLACE

PAR

Click through for a chance to win this "des everything possible" shirt by Jesse B

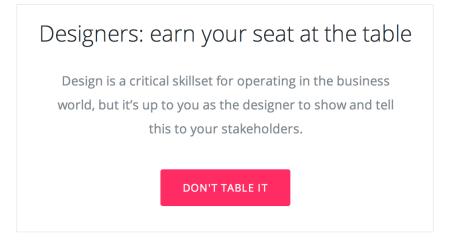
This week's Dribbble sh

Meet Craft by InVision LABS-Design w in real time Get Craft By InVision LABS Introducing InVision LABS-Tools to design challenges



InVision

- ©For best-in-class content, look no further
 - Sticky: Interviews with design leaders, tips, tutorials, blog articles, weekly list of favorite links, webinar series...
 - Striking design + engaging content = inbox favorite





Patagonia

- Curated content
- Good use of video
- Consistent formula

patagonia



The New **Lightweight Black Hole™** Collection

Building on the deep legacy of our iconic line of workhorse bags, the new Lightweight Black Hole collection features minimalist, highly packable escape pods for the end of the unknown road. They pack down small and deploy when adventure calls.

GO LIGHTER













New Arrivals

Roll into spring with style. Our brand new spring product line is now available at patagonia.com and Patagonia Retail Stores. There you'll find four-season clothing and gear that will help you motor through winter and get prepped for tropical travels and the warm weather ahead.

SHOP MEN'S NEW ARRIVALS

FIND A STORE





















Invitee: One Day the Eddie Ran





The bay calls the day, and on February 25, 2016, the bay called it on. The swell was absolutely maxing at Waimea for the ninth running of the Quiksilver in Memory of Eddie Aikau-conditions that Eddie's brother Clyde called one of the best days he'd seen in forty years. In the latest episode of the Deep Water Surf series, invitees Kohl Christensen, Ramón Navarro and Ben Wilkinson look back at some of the most unforgettable hours of an unforgettable winter on

> the North Shore. WATCH THE VIDEO

PHOTOS: (Top) Joel Oberly explores the mythic Eldorado in a '55 Eldorado. Havana, Cuba, KERI OBERLY (Bottom) Kohl Christensen, Ben Wilkinson and Casey Coepel wait for a break between sets on an early morning go-out at Waimea Bay. O'ahu, Hawai'i, JUAN LUIS DE HEECKEREN

MEN'S

WOMEN'S

KIDS'

TRAVEL & GEAR

WEB SPECIALS

PATAGONIA PROVISIONS®

BOOKS

FIND A STORE

THE CLEANEST LINE®

THE FOOTPRINT CHRONICLES®





Evolution of the Snap-T® Fleece

A true classic with a rich history dating back to 1985, there's still nothing like a Snap-T8 Pullover. Never content to just let it rest, we masked up Snap-T DNA with 100% Traceable Down, recycled wool and organic cotton. The result is four exclusive Snap-T pullovers that are available only at Patagonia.com and





W's Cotton Quilt Snap-TO Pullover



Fa Reclaimed Wool Snap-T6 Pullover





remories with #MySnapT then take a look at some of our favorities

SHARE YOUR SNAP-T STORY



Day Packs

ey're perfect for afternoon hikes or the daily trek to school, as or os or weekend dashes out of town. Built with recycled material lety of sizes with just the right features to organize your gear.















Tuamotus Days with Léa Brassy

s Léa's life. She's constantly on the lookout for the perfect mome rave and ride. On a recent journey to the Tuamotu Archipelago, si to share ten memorable days of diving, surfing and exploring with like-minded adventurers, Liz Clark and Kimi Werne

WATCH THE VIDEO

Patagonia

©Good example of a consistent formula

- Sticky: photo contests, photo galleries, editorial articles, video biographies of athletes, & customer stories
- Each email closes with an engagement piece

Ten Tuamotus Days with Léa Brassy

Surfing drives Léa's life. She's constantly on the lookout for the perfect moment to drop into a wave and ride. On a recent journey to the Tuamotu Archipelago, she had a chance to share ten memorable days of diving, surfing and exploring with two like-minded adventurers. Liz Clark and Kimi Werner.

WATCH THE VIDEO



Dollar Shave Club

- Clean, mobilefirst design
- Rich visuals & content
- Highly targeted offers





(x)

You could end up with weird hat hair.

ORDER MORE





of Boogie's Fiber, You've felt the increase in volume and texture. You've seen the

ORDER MORE

YOUR BOX

HAS SHIPPED

TRACK YOUR PACKAGE





Please note it may take 24 hours for your tracking link to return any information.

6 9 9 9 9

FROM THE BATHROOM MINUTES



STEP INTO THE CHAIR: TALKING TO YOUR BARBER

Our resident cut man, Cleve Mcmillan, answers all your haircutrelated questions.

READ MORE

SMOOTH SHAVING FROM HERE ON OUT

Start with Dr. Carver's Pre-Shave Oil for a smooth shave with fewer passes and less tug.



The unique nine-oil blend in Dr. Carver's Pre-Shave Oil over a slick gliding layer.

And when you pair Pre-Shave Oil with Dr. Carver's Shave Butter or Shave Lather, get ready for

LEARN MORE

ADD

HOW IT WORKS?







FTENS HAIRS

OILS, NOT OILY Natural oils help

Helps the razor

Poncho

- Mobile only design
- Geo-targeted contextual emails
- Great personality & humor in the content



Portland, OR

Overcast skies with a high of 46F and a low of 36F today.

Joined a co-op. Thought it meant coin-operated, like vending machine snacks. It doesn't.;(



ACTUAL WEATHER









We're looking at drizzle later with a high of 45F and a low of 35F today.

I like my fruit in pie form, cuz then I know it lived its best life.



ACTUAL WEATHER



HAIR

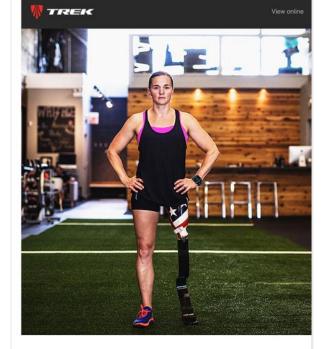


Frizzy

Think of this as volume brought to you by weather.

Trek

- Clean design
- Good content
- Vibrant imagery



WRITING A NEW STORY

There are times when life goes as planned, and times when it doesn't. Courage is finding strength in the greatest-and most unexpectedchallenges.

When life went off-script for First Lieutenant Melissa Stockwell, she decided to re-write it. This is her story.

Watch the video



THANK YOUR DAD FOR BEING RAD

For the encouragement, the long rides, and for patching up your scraped knees. For the cheers, the fixed flats, for teaching you how to skid. For going slow when you were little and for trying to keep up now that you're grown.

This Father's Day, celebrate cycling's best moments by sharing some miles with the guy who taught you to ride.

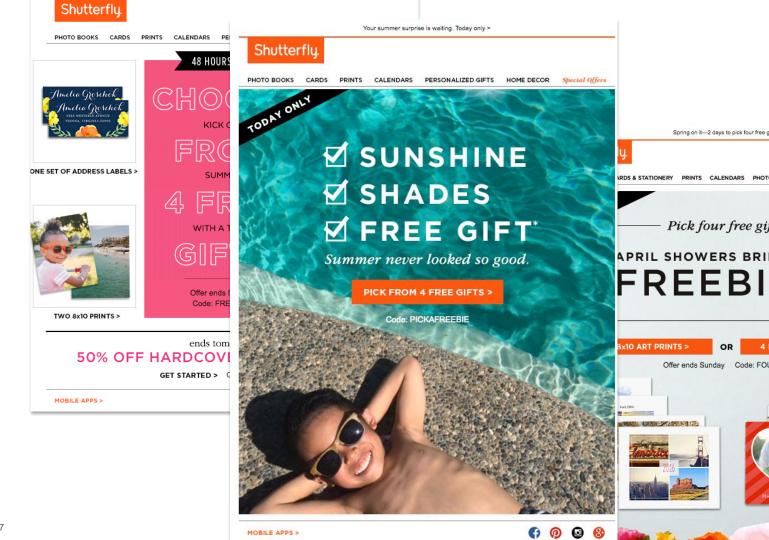
Shop for Dad's new bike

Find your local retailer



Shutterfly

Free stuff



ActionRocket

- Curated content
- Mouse-over effects
- Humor



#emailweekly

Hi Travis! Here are this week's featured articles

(**?**)/



Publishers love newsletters, but grapple with the underlying tech

If only there were a platform to help 🥖

D Digiday



Email Design Podcast #46: What will email design look like in 2017?

Litmus



2017 Will Be The Year Of Interactive Email

Fake news or great news?

Medium



25 Email Geeks to help you get your geek on

ExpertSender



It's Time for (Smart) Rich Media in Email Marketing

Only Influencers



5 Key Email Marketing Takeaways and Trends from 2

C Enchant

Rocking our (in)box this week:

Ashley Friedlein's marketing trends for 2017 • did you mean MailKimp? •

Streamlining email newsletters with MailMason • Red skittles + cows @ • Meitu i stealing all your data • Change every Trump picture to kittens • Last call for the Litmus state of email survey • @actionrocket on Twitter

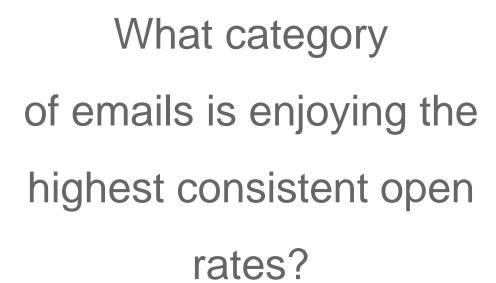


Made with **Y** using <u>Taxi for Email</u>

You have received this email because you signed up at <u>Email Design Review</u> or <u>EmailWeekly.co</u>. We new bits of code in this email, so it may break from time to time. Think of it as a permanent beta.

don't want these emails any more, please unsubscribe below. Have a nice day.

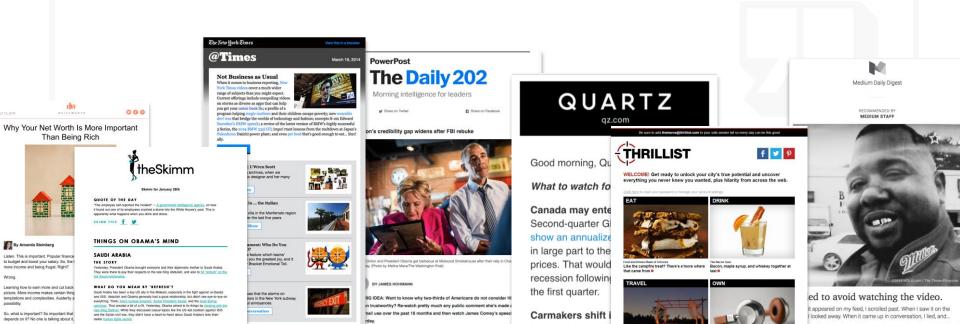
y	Share #emailweekly	
	Subscribe	
	Contact Us	
	Privacy Policy	
	Unsubscribe	





Highest open rates:

Newsletters



Email has become more than just a personal communication hub—when it comes to newsletters, email has essentially become the new homepage.

- Jordan Teicher, Contently

What do these emails have in common?