Marriott REWARDS.



January 2017

| | Sunday | Monday | Tuesday | Wednesday | | Thursday | Friday | Saturday |
|----|----------------|--------------------------------------|----------------------------------------------------|-------------------------|----|---------------|----------------|---------------------|
| 1 | New Year's Day | 2 | 3 eNews | 4 | 5 | | 6 Destinations | 7 |
| 8 | | 9 Ambassador Survery Solo (5k) | Spring MegaBonus Announcement Solo | MI NALO METT RC METT | 12 | | 13 | 14 |
| 15 | | 16 ML King Day | In-Language eNews Brazilian METT | BPP METT RC eNews | 19 | | 20 | 21 |
| 22 | | 23 | MRCC | MI ILO METT RC METT | 26 | | 27 | 28 Chinese New Year |
| 29 | | 30 | Hotel Specials | 1 | 2 | Groundhog Day | 3 | 4 |
| 5 | | 6 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | | |





February 2017

| | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|----|-----------------|---------------------------------------------------|----------------------------------------------------|-------------------------|-----------------|-----------------------|----------|
| 29 | | 30 | 31 | RCRCC | 2 Groundhog Day | 3 Destinations | 4 |
| 5 | | 6 | 7 eNews | MI NALO METT RC METT | 9 | 10 | 11 |
| 12 | Lincoln's B-Day | 13 | 14 Valentine's Day MRCC | BPP METT RC eNews | 16 | 17 | 18 |
| 19 | | Presidents' Day Spring MegaBonus RegReminder Solo | In-Language eNews ECM Newsletter | MI ILO METT RC METT | 23 | Freddie's Solo | 25 |
| 26 | | Chinese eNews | Hotel Specials | 1 | 2 | 3 | 4 |
| 5 | | 6 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

March 2017



| | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|----|-----------------|-------------------------|----------------------------------------------------|-------------------------|----------|--------------------------------------|--------------------|
| 26 | | 27 | 28 | Elite BuyBack Solo | 2 | 3 Destinations | 4 |
| 5 | | 6 | eNews | MI NALO METT RC METT | 9 | RewardsPlus Solo | 11 |
| 12 | Daylight Saving | 13 | Spring MegaBonus Last Chance Solo | BPP METT RC eNews | 16 | 17 St. Patrick's Day Mobile App Solo | 18 |
| 19 | | 20 Vernal equi | nox 21 In-Language eNews MRCC | MI ILO METT RC METT | 23 | 24 | 25 |
| 26 | | Freddie's Remin Solo | nder Hotel Specials Brazilian METT | 29 | 30 | MVC Offer Solo | 1 April Fool's Day |
| 2 | | 3 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

Alarriott REWARDS.



April 2017 Sunday Monday

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|-----------|--------------|----------------------------------------------------|----------------------------------|----------|-----------------------------|--------------------|
| 26 | 27 | 28 | 29 | 30 | 31 | 1 April Fool's Day |
| 2 | 3 | eNews | MI NALO METT RC METT RCRCC | 6 | 7 Destinations | 8 |
| 9 | Hertz Solo | Passover SPG Link Acct Solo | BPP METT RC eNews | 13 | 14 Good Friday | 15 |
| 16 Easter | 17 Taxes Due | In-Language eNews MRCC | MI ILO METT RC METT | 20 | MVC Offer Follow Up Solo | 22 Earth Day |
| 23 | 24 | Hotel Specials | 26 Admin Assist Day | 27 | 28 | 29 |
| 30 | 1 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

May 2017



| | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|----|--------------|--------------------------------|----------------------------------------------------|-------------------------|-----------------------|--------------|-------------------|
| 30 | | 1 | eNews | 3 | 4 | 5 | 6 |
| 7 | | 8 | 9 | MI NALO METT RC METT | 11 | Destinations | 13 |
| 14 | Mother's Day | RC Global Promo Annoucement | In-Language eNews MRCC Brazilian METT Russian METT | BPP METT RC eNews | MegaBonus Reg Solo | 19 | 20 |
| 21 | | 22 | Hotel Specials | MI ILO METT RC METT | ECM Newsletter | 26 | 27 Ramadan begins |
| 28 | | 29 Memorial Day | 30 | 31 | 1 | 2 | 3 |
| 4 | | 5 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

June 2017



| Sun | nday | | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|--------------|-------------|--------------|--------------|----------------------------------------------------|-------------------------------------|----------------|-----------------------|----------|
| 28 | | 29 | Memorial Day | 30 | 31 | 1 | 2 Destinations | 3 |
| 4 | | 5 | | eNews | MI NALO METT RC METT RCRCC | RC Suites Solo | 9 | 10 |
| 11 | | 12 | RCRCC | 13 | 14 Flag Day BPP METT RC eNews | 15 | 16 | 17 |
| 18 Fa | ather's Day | 19 | | In-Language eNews MRCC | June Solstice MI ILO METT RC METT | 22 | 23 | 24 |
| 25 | | 26 RC | ECM eNews | Hotel Specials | Traveler Campaign | 29 | 30 | 1 |
| 2 | | 3 | | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |



| July 2 | 2017 | | | REWARD |) S . | TZ-CARLTON |
|-----------------|-----------------------------------|----------------------------------------------------|-------------------------|------------------------------|-------------------------|------------|
| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
| 25 | 26 | 27 | 28 | 29 | 30 | 1 |
| 2 | Brazilian METT | 4 Independence Day | 5 | eNews | Moments Rebrand Solo | 8 |
| 9 | Global Promo Reg Reminder Solo | 11 | MI NALO METT RC METT | 13 | Destinations | 15 |
| 16 | Russian METT Quebec METT | In-Language eNews MRCC | BPP METT RC eNews | MegaBonus Reg Remind Solo | 21 | 22 |
| 23 Parents' Day | 24 | Hotel Specials | MI ILO METT RO METT | 27 | Traveler Campaign | 29 |
| 30 | 31 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

Purple is METT





August 2017 Sunday Monday Tuesday Wednesday **Thursday Friday Saturday** 30 31 1 2 3 5 eNews Destinations 6 7 8 9 11 10 12 Global Promo Stay MI NALO METT Moments NFL **RC METT** Reminder Solo Solo RCRCC 13 14 15 16 17 18 19 Aviation Day In-Language eNews BPP MFTT Traveler **FCM Newsletter** MRCC Campaign RC eNews 25 20 21 22 23 24 26 Drive Bookings MI ILO METT Hotel Specials Solo RC METT 27 30 31 1 2 28 29 3 4 Labor Day Blue is MR/MI

Narriott REWARDS.



September 2017

| | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|----|------------------|--------------------------------|----------------------------------------------------|----------------------------------|------------------|------------------------------------|---------------|
| 27 | | 28 | 29 | 30 | 31 | 1 Destinations | 2 |
| 3 | | 4 Labor Day | 5 | MI NALO METT RC METT RCRCC | eNews | 8 | 9 |
| 10 | Grandparents Day | Patriot Day NFL Kickoff Solo | Brazilian METT | BPP METT RC eNews | 14 | Traveler Campaign | 16 |
| 17 | | 18 | In-Language eNews MRCC | MI ILO METT RC METT | 21 Rosh Hashanah | 22 Autumnal equinox Hotel Specials | 23 |
| 24 | | 25 | Drive Bookings Solo | Russian METT | RC NYE Solo | Elite Off Track Solo | 30 Yom Kippur |
| 1 | | 2 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

October 2017



| | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|----|-----------------|----------------------|----------------------------------------------------|----------------------------|-------------|-------------------|----------|
| 1 | | 2 | eNews | 4 | 5 | Destinations | 7 |
| 8 | | 9 Columbus Day | SPG Link Acct Solo | MI NALO METT RC METT RCRCC | 12 | Moments Solo | 14 |
| 15 | | Hertz Solo | In-Language eNews | BPP METT RC eNews | Quebec METT | Traveler Campaign | 21 |
| 22 | | RewardsPlus Solo | 24 United Nations Day MRCC | MI ILO METT RC METT | 26 | Hotel Specials | 28 |
| 29 | | ShopMarriott Solo | MegaBonus Reg Reminder Solo MORE Test Group | 1 | 2 | 3 | 4 |
| 5 | Daylight Saving | 6 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

November 2017



| | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|----|-----------------|------------------------------------|----------------------------------------------------|------------------------------------|------------------------------------|------------------------------------------|-------------------------------------|
| 29 | | 30 | 31 Halloween | MI NALO METT RC METT | <block></block> | 3 Destinations | 4 |
| 5 | Daylight Saving | 6 | 7 eNews | 8 BPP METT | 9 Holiday Campaign #1 (MORE) | 10 | 11 Veterans Day Singles Day (China) |
| 12 | | Holiday Campaign #2 (Moments) | MRCC | MI ILO METT RC METT RC eNews | ECM Newsletter | Traveler Campaign | 18 |
| 19 | | Holiday Campaign #3 (FlashSale) | In-Language eNews Brazilian METT Russian METT | 22 | 23 Thanksgiving | Holiday Campaign #4 (CyberMonday) | 25 |
| 26 | | Hotel Specials | 28 | 29 | 30 | 1 Holiday Campaign #5 (FlashSale) | 2 |
| 3 | | 4 | Blue is MR/MI Green is RCR/RC Purple is METT | | | | |

December 2017



| | Sunday | Mo | onday | Tuesday | Wednesday | Thur | sday | Friday | Saturday |
|----|----------------|----|----------------|----------------------------------------------------|----------------------------------|--------------|-----------------|-----------------------------------|----------|
| 26 | | 27 | | 28 | 29 | 30 | | oliday Campaign #5 (FlashSale) | 2 |
| 3 | | 4 | | 5 eNews | MI NALO METT RC METT RCRCC | 7 | 8 | Mr. Marriott's Holiday Solo | 9 |
| 10 | | 1 | oments Solo | In-Language eNews MRCC | Chanukah BPP METT RC eNews | 14 | 15 | Traveler Campaign | 16 |
| 17 | | 18 | | Hotel Specials | MI ILO METT RC METT | 21 De | ec. Solstice 22 | 2 | 23 |
| 24 | Christmas Eve | | Christmas Day | 26 Kwanzaa begins | Quebec METT | 28 | 29 | Destinations | 30 |
| 31 | New Year's Eve | 1 | | Blue is MR/MI Green is RCR/RC Purple is METT | | | | | |

Automated Campaigns

- 1. Welcome & EES, deploys daily
- 2. Hello Again & Hello Again Reminder, deploys Thursdays
- 3. The R-C Happy Birthday & Anniversary, deploys daily
- 4. Renewers, deploys daily, April thru October
- 5. Win Back Reminders & Closures, deploys Wednesdays
- 6. Happy Birthday, deploys daily
- 7. Early Engagement, deploys Fridays
- 8. Win Back, deploys Tuesdays
- 9. Abandon Search, deploys daily
- 10. NearLevel, deploys Tuesdays
- 11. Incent Redemption, deploys Mondays
- 12. Post-Redemption, deploys daily
- 13. Anniversary, deploys daily
- 14. Achievers, deploys daily
- 15. The R-C Stayer Reactivation, deploys daily
- 16. The R-C Early Activation, deploys daily
- 17. RCR/MR Dupes, deploys Thursdays
- 18. Points Expiration, deploys daily
- 19. MRCC Anniversary, deploys daily
- 20. AP Activation Will be back in market by 2017 (deploys Monday)
- 21. Birthday Request, deploys daily
- 22. Free Night Certificate MRCC, deploys daily
- 23. Lifetime Achiever Will be in market by 2017 (deploys Monday)
- 24. Onboarding, deploys daily
- 25. Reactivation, deploys Monday
- 26. Streamlined Enrollment, deploys daily