# January 2016







THE RITZ-CARLTON REWARDS\*

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT					1 New Year's Day	2
3	4 Concierge	5 eNews PO Benefits	6	<b>7</b> MegaBonus Preview Solo	8	9
10	11 Concierge	12 Protea/Delta Solo	13 MI NALO & BPP METT RC METT	14	15	16
17	18 ML King Day Concierge	eNews - In Language MRCC	RC eNews	PO Destinations	22	23
24	Concierge RC Segment Solo	26 Hotel Specials PO Offers	MI ILO METT RC METT MegaBonus Announcement Solo	28	29	30
31	Automated Campaigns  1. Welcome & EES, deploys of the Campaign	Reminder, deploys Thursdays Anniversary, deploys daily April thru October osures, deploys Wednesdays aily s Fridays	9. Abandon Search, d 10. NearLevel, deploy 11. Incent Redemption 12. Post-Redemption, 13. Anniversary, deploy 14. Achievers, deploy 15. The R-C Stayer Re 16. The R-C Early Acti	ys Tuesdays n, deploys Mondays deploys daily oys daily s daily eactivation, deploys daily	17. RCR/MR Dupes, 18. Points Expiration 19. MRCC Anniversa	, deploys daily

# February 2016









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT	1 Concierge	2 Groundhog Day eNews PO Benefits	3 RCRCC	RC Passport	Fall MegaBonus Scorecard	6
7	8 Chinese New Year Concierge	9	10 MI NALO & BPP METT RC METT	PO Destinations	12 Lincoln's B-Day	13
14 Valentine's Day	15 Presidents' Day Concierge	16 eNews In-Language MRCC ECM Newsletter	RC eNews Streamlined Enroll Solo	Silver Focus Relationship Solo	19	20
21	Concierge	Hotel Specials PO Offers	24 MI ILO METT RC METT	25	26 Freddie's Solo	27
28	Concierge RC Segment Solo Portuguese METT Solo					
	Automated Campaigns  1. Welcome & EES, deploys daily  2. Hello Again & Hello Again Reminder, deploys Thursdays  3. The R-C Happy Birthday & Anniversary, deploys daily  4. Renewers, deploys daily, April thru October  5. Win Back Reminders & Closures, deploys Wednesdays  6. Happy Birthday, deploys daily  7. Early Engagement, deploys Fridays  8. Win Back, deploys Tuesdays		10. NearLevel, deploy 11. Incent Redemption 12. Post-Redemption, 13. Anniversary, deploy 14. Achievers, deploy	<ul> <li>9. Abandon Search, deploys daily</li> <li>10. NearLevel, deploys Tuesdays</li> <li>11. Incent Redemption, deploys Mondays</li> <li>12. Post-Redemption, deploys daily</li> <li>13. Anniversary, deploys daily</li> <li>14. Achievers, deploys daily</li> <li>15. The R-C Stayer Reactivation, deploys daily</li> </ul>		deploys Thursdays , deploys daily ry, deploys daily

### March 2016







	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is N Green is Orange	s RCR/RC		1 eNews PO Benefits	2	<b>3</b> Elite BuyBack Solo	4	5
6		<b>7</b> MegaBonus Registration Reminder	8 Freddie's In-Language Solo	9 MI NALO & BPP METT RC METT	10	11 ShopMarriott Solo	12
13	Daylight Saving	14 Taste of Gold	15 eNews In-Language	16 RC eNews	17 St. Patrick's Day  Destinations  PO Destinations	18	19
20		21	MRCC	MI ILO METT RC METT	24 Leisure Informational	25 Good Friday Freddie's Follow Up Solo	26
27	Easter	28 Portuguese METT Solo	Hotel Specials PO Offers	MegaBonus Registration Reminder in Lang	31 PO Nonmember Solo		
		Automated Campaigns  1. Welcome & EES, deploys d  2. Hello Again & Hello Again  3. The R-C Happy Birthday &  4. Renewers, deploys daily, A  5. Win Back Reminders & Clo  6. Happy Birthday, deploys da  7. Early Engagement, deploys	Reminder, deploys Thursdays Anniversary, deploys daily pril thru October osures, deploys Wednesdays aily	9. Abandon Search, d 10. NearLevel, deploy 11. Incent Redemption 12. Post-Redemption, 13. Anniversary, deploy 14. Achievers, deploy 15. The R-C Stayer Re	rs Tuesdays n, deploys Mondays deploys daily oys daily	17. RCR/MR Dupes, deploys Thursdays 18. Points Expiration, deploys daily 19. MRCC Anniversary, deploys daily	

## April 2016









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT					1 April Fool's Day	2 Destinations
3	4	5 eNews	6 RCRCC	7	8 RC Starwood Update MR Starwood Update	9
10	MegaBonus Registration Reminder #2	MRCC RCR Member Rates Solo	MI NALO METT RC METT	14	Member Rates Solo	16
17	18	eNews In-Language (exc. CN) Hotel Specials	BPP METT	RC eNews Chinese eNews	22 Earth Day	23 Passover
24	25	26 RewardsPlus Acquisition Solo	MI ILO METT RC METT	28	29	30
	3. The R-C Happy Birthday 8 4. Renewers, deploys daily, A	Reminder, deploys Thursdays Anniversary, deploys daily April thru October Iosures, deploys Wednesdays Iaily s Fridays	12. Post-Redemption 13. Anniversary, dep 14. Achievers, deplo 15. The R-C Stayer F	oys Tuesdays on, deploys Mondays n, deploys daily oloys daily	17. RCR/MR Dupes, 18. Points Expiration, 19. MRCC Anniversa	, deploys daily

## May 2016









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3 eNews	4	<b>5</b> RC Survey	6 Destinations	7
8 Mother's Day	9	10	11 MI NALO METT RC METT	RCR Global Promo Ambassador's Solo	13 Member Rates In-Language Solo	14
15	Portuguese METT Solo RCR Forced Password	17 eNews In-Language Non-Chinese	BPP METT Chinese eNews	19	20	21
22	Double Elite Night Credit Solo RC eNews	24 SummerBonus Solo	MI ILO METT RC METT	MRCC ECM Newsletter	27	28
29	30 Memorial Day	31 New Member Benefits Solo RCR New Benefits Solo				
Blue is MR/MI	Automated Campaigns					
Green is RCR/RC Orange is METT	1. Welcome & EES, deploys of	laily Reminder, deploys Thursdays	9. Abandon Search, o		17. RCR/MR Dupes, 18. Points Expiration	
Orange is PIETT	3. The R-C Happy Birthday &		10. NearLevel, deplo 11. Incent Redemptio		19. MRCC Anniversa	
	4. Renewers, deploys daily, A		12. Post-Redemption		13. MICC / (IIII/C) 50	ny, acpicys adily
	5. Win Back Reminders & Clo	•	13. Anniversary, depl			
	6. Happy Birthday, deploys d		14. Achievers, deploy	•		
	7. Early Engagement, deploys			eactivation, deploys daily		
	8. Win Back, deploys Tuesda	ys	16. The R-C Early Ac	tivation, deploys daily		

### June 2016









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT			RCRCC Hotel Specials	MB Report Card Solo	3	4
5	6 Ramadan begins	7 eNews	8 MI NALO METT RC METT	9	10	11
12	13	14 Flag Day Instagram Solo Non-Member Free Cert Solo	RC eNews BPP METT	16	17 Destinations	18
19 Father's Day	20	21 eNews In-Language MRCC	MI ILO METT RC METT	23	24	25
26	Moments Intro Solo (11 Million)	28 Hotel Specials eNews German	29	30		
	Automated Campaigns  1. Welcome & EES, deploys of the Company of t	Reminder, deploys Thursdays Anniversary, deploys daily pril thru October osures, deploys Wednesdays aily Fridays	11. Incent Redemptio 12. Post-Redemption 13. Anniversary, deploy 14. Achievers, deploy 15. The R-C Stayer R	oys Tuesdays on, deploys Mondays o, deploys daily loys daily	17. RCR/MR Dupes, 18. Points Expiration, 19. MRCC Anniversa	deploys daily

## July 2016







Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT					1	2
3	4 Independence Day	5 eNews (11 Million)	6	7	8 Portuguese METT Solo	9
10	European Leisure Solo #1 (2 Million)	12 EnergyPlus/NRG Home Solar Solo (1 Million)	RC eNews MI NALO METT RC METT	14	Destinations (11 Million)	16
17	Summer Promo Reg Reminder 1 (6 Million)	MRCC (11 Million) eNews In-Language (1 Million)	20 BPP METT	Starwood Announcement Solo (14 Million)	22	23
24	European Leisure Solo #2 (2 Million)	26  Hotel Specials (11 Million)	MI ILO METT RC METT	28	29	30
31	Automated Campaigns  1. Welcome & EES, deploys d  2. Hello Again & Hello Again  3. The R-C Happy Birthday &  4. Renewers, deploys daily, A  5. Win Back Reminders & Clo  6. Happy Birthday, deploys d  7. Early Engagement, deploys  8. Win Back, deploys Tuesday	Reminder, deploys Thursdays Anniversary, deploys daily pril thru October osures, deploys Wednesdays aily Fridays	11. Incent Redemptio 12. Post-Redemption 13. Anniversary, depl 14. Achievers, deploy 15. The R-C Stayer R	ys Tuesdays n, deploys Mondays n, deploys daily loys daily	17. RCR/MR Dupes, 18. Points Expiration, 19. MRCC Anniversa	deploys daily

## August 2016

REWARDS....every step along the way







Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT	Portuguese METT Solo	eNews (11 Million)	3	4	5	6
7	8	Summer Promo Reg Reminder 2 (5 Million)	10 MI NALO METT RC METT	11	12	13
14	15	Hotel Specials (11 Million) eNews In-Language (1 Million)	17 RC eNews (1.3M) BPP METT	18	Destinations (11 Million)	20
21	22	MRCC (11 Million) ECM Newsletter (800K) RCRCC (400K)	MI ILO METT RC METT	25 Moments Bidding Solo(11 Million)	26	27
28	RCR Global Promo (400K)	30	31			
	3. The R-C Happy Birthday 8 4. Renewers, deploys daily, A	Reminder, deploys Thursdays Anniversary, deploys daily April thru October Josures, deploys Wednesdays Jaily s Fridays	9. Abandon Search, deploys daily 10. NearLevel, deploys Tuesdays 11. Incent Redemption, deploys Mondays 12. Post-Redemption, deploys daily 13. Anniversary, deploys daily 14. Achievers, deploys daily 15. The R-C Stayer Reactivation, deploys daily		17. RCR/MR Dupes 18. Points Expiration 19. MRCC Annivers	

## September 2016 REWARDS. every step along the way









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT				1	Destinations (11 Million)	3
4	5 Labor Day	6	7	8 eNews (11 Million)	9	10
11 Patriot Day Grandparents Day	Portuguese METT Solo RCRCC (800K)	CruisesOnly Solo (1 Million)	14 MI NALO METT RC METT	15	16	17
18	19	MRCC (11 Million) eNews In-Language (1 Million)	RC eNews (1.3M) BPP METT	22	23 MB Reg Reminder #1 Solo (7 Million)	24
25	26 RC Shops (TBD)	Hotel Specials (11 Million)	28 MI ILO METT RC METT	29	Elite Off Track Solo (1 Million)	
	Automated Campaigns  1. Welcome & EES, deploys daily  2. Hello Again & Hello Again Reminder, deploys Thursdays  3. The R-C Happy Birthday & Anniversary, deploys daily  4. Renewers, deploys daily, April thru October  5. Win Back Reminders & Closures, deploys Wednesdays  6. Happy Birthday, deploys daily  7. Early Engagement, deploys Fridays  8. Win Back, deploys Tuesdays		9. Abandon Search, deploys daily 10. NearLevel, deploys Tuesdays 11. Incent Redemption, deploys Mondays 12. Post-Redemption, deploys daily 13. Anniversary, deploys daily 14. Achievers, deploys daily 15. The R-C Stayer Reactivation, deploys daily 16. The R-C Early Activation, deploys daily		17. RCR/MR Dupes, o 18. Points Expiration, 19. MRCC Anniversa	deploys daily

### October 2016

REWARDS. every step along the way





Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT						1
2	3 Rosh Hashanah	eNews (11 Million)	FCRCC (800K) RCRCC ECM	6 Portuguese METT Solo	<b>7</b> Destinations (11 Million)	8
9	10 Columbus Day RC Shops Solo (880K)	11 RewardsPlus Acquisition Solo	12 Yom Kippur MI NALO METT RC METT	13	14	15
16	Link Accounts Solo (13 Million)	MRCC (11 Million) eNews In-Language (1 Million)	RC eNews (1.3M) BPP METT	20	NFL Solo (11 Million)	22
23	24	25 Hotel Specials (11 Million)	26 MI ILO METT RC METT	27	28	29
30	31 Halloween	3. The R-C Happy Birthday & 4. Renewers, deploys daily, A	Reminder, deploys Thursdays Anniversary, deploys daily April thru October osures, deploys Wednesdays aily s Fridays	13. Anniversary, depl 14. Achievers, deploy 15. The R-C Stayer Re	n, deploys Mondays , deploys daily oys daily /s daily eactivation, deploys daily tivation, deploys daily deploys Thursdays , deploys daily	

### November 2016









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Blue is MR/MI Green is RCR/RC Orange is METT		eNews (11 Million)	BPP METT	3	4	5
6 Daylight Saving	7 Members Get Intro Solo (11 Million)	8 Election Day	9 MI NALO METT RC METT	10	Veterans Day Destinations (11 Million)	12
13	RC eNews (1.3M) Members Get 2nd Solo (11 Million)	MRCC (11 Million) eNews In-Language (1 Million)	16 MI ILO METT RC METT	ECM Newsletter (800K) CAN & UK Co-Brand SPG Solo (500k)	18	19
20	Portuguese METT Solo	Hotel Specials (11 Million)	23	24 Thanksgiving	25 Members Get 3rd Solo (11 Million)	26
27	28	29 Members Get 4th Solo (11 Million)	30			
	Automated Campaigns  1. Welcome & EES, deploys daily  2. Hello Again & Hello Again Reminder, deploys Thursdays  3. The R-C Happy Birthday & Anniversary, deploys daily  4. Renewers, deploys daily, April thru October  5. Win Back Reminders & Closures, deploys Wednesdays  6. Happy Birthday, deploys daily  7. Early Engagement, deploys Fridays  8. Win Back, deploys Tuesdays		10. NearLevel, deplo 11. Incent Redemptio 12. Post-Redemption 13. Anniversary, depl 14. Achievers, deploy 15. The R-C Stayer R	9. Abandon Search, deploys daily 10. NearLevel, deploys Tuesdays 11. Incent Redemption, deploys Mondays 12. Post-Redemption, deploys daily 13. Anniversary, deploys daily 14. Achievers, deploys daily 15. The R-C Stayer Reactivation, deploys daily 16. The R-C Early Activation, deploys daily		deploys Thursdays , deploys daily ry, deploys daily

### December 2016









Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
Blue is MR/MI Green is RCR/RC Orange is METT				1	2	3	
4	RC NYE Solo Engage People Solo (600K)	eNews (11 Million) RCRCC (800K)	7 MI NALO METT RC METT	Mr. Marriott Holiday Card (14 Million)	9	10	
11	RC eNews (1.3M) eNews Chinese + Japanese (683K)	MRCC (11 Million) eNews In-Language (1 Million)	MI ILO METT RC METT	15	SPG Link Account Solo (9 Million)	17	
18	RC Holiday Solo (1.3M)	Hotel Specials (11 Million)	21 BPP METT	22	23	24 Christmas Eve	
25 Christmas Day Chanukah	26 Kwanzaa begins	27	28	Destinations (11 Million)	30	31 New Year's Eve	
	Automated Campaigns  1. Welcome & EES, deploys daily  2. Hello Again & Hello Again Reminder, deploys Thursdays  3. The R-C Happy Birthday & Anniversary, deploys daily  4. Renewers, deploys daily, April thru October  5. Win Back Reminders & Closures, deploys Wednesdays  6. Happy Birthday, deploys daily  7. Early Engagement, deploys Fridays  8. Win Back, deploys Tuesdays		10. NearLevel, deplo 11. Incent Redemptio 12. Post-Redemption 13. Anniversary, deplo 14. Achievers, deploy 15. The R-C Stayer R	9. Abandon Search, deploys daily 10. NearLevel, deploys Tuesdays 11. Incent Redemption, deploys Mondays 12. Post-Redemption, deploys daily 13. Anniversary, deploys daily 14. Achievers, deploys daily 15. The R-C Stayer Reactivation, deploys daily 16. The R-C Early Activation, deploys daily		17. RCR/MR Dupes, deploys Thursdays 18. Points Expiration, deploys daily 19. MRCC Anniversary, deploys daily	