# Global Corporate Trust Services

## Financial strength. Local expertise. Global reach.

Working with thousands of businesses, government entities and financial institutions who value a partnership with a strong financial services organisation, U.S. Bank is the trust and agency provider of choice for all your global financing transactions. U.S. Bank offers the expertise of a well-established European team with the scale and infrastructure of one of the industry's largest and most respected providers, U.S. Bank Global Corporate Trust Services.

#### U.S. Bank Highlights

- Headquarters: Minneapolis, MN
- 5<sup>th</sup> largest commercial bank in U.S.
- \$353 billion in assets
- \$64 billion market capitalisation
- 10.7% Tier 1 capital ratio

As of July 2012

#### Global Corporate Trust Services Highlights

- \$3.5 trillion in assets under administration
- 124.587 issuances
- 7.5 million collateral files
- 480,135 bondholders

Founded in 1863, U.S. Bank is recognised for its strong financial performance, prudent risk management, capital generation and service quality, providing a diverse range of financial services to more than 17.4 million customers.

#### The European Team's Corporate Trust History

2000 - 2007

Team established in 2000 as ABN AMRO Trustees Ltd. (part of LaSalle Bank, N.A.), expanding corporate trust business globally

2007 - 2010

Corporate trust division joins Bank of America in 2007 as a result of Bank of America's acquisition of LaSalle Bank, N.A. from ABN AMRO

2010 - present

U.S. Bank acquires the securitisation trust division of Bank of America Merrill Lynch, establishing its European presence with the aim of further expansion

With the addition of the European team along with 18 other strategic corporate trust acquisitions over the past 20 years, U.S. Bank continues to demonstrate its commitment to the industry.

#### U.S. Bank's Core Service Offering

- Account Bank
- Calculation Agent
- Cash Manager
- Collateral Agent
- Conversion Agent
- Conversion Age
- Custodian
- Escrow Agent

- Facility Agent
- Loan Closing
- Note Trustee
- Paying Agent –
   RegS/144A
- Portfolio Administrator
- Registrar

- Security Agent/Trustee
- Successor Trustee
- Transfer Agent
- Verification Agent
- Warrant Agentr

### U.S. Bank Global Corporate Trust Services Ratings

ľ	S&P	Fitch	
Short-term	P-1	A-1+	F1+
Long-term	Aa2	AA	AA-

Last change in ratings: August 2012

#### Why Choose Us

- Strong ratings
- Helpful, experienced and proactive relationship managers
- Competitive pricing schedule
- Industry-leading, fully customisable reporting
- Multi-jurisdictional capability
- In-house analytics and bespoke cash flow modelling
- Streamlined document review and onboarding process

Cairn looks for global partners who demonstrate the same commitment and expertise in their field that we bring to asset management. U.S. Bank's dedication and excellence in the Global Corporate Trustee space means we have a partner that mirrors our own values.

Cairn Capital Limited



#### Proactive. Responsive. Committed.

Your dedicated relationship team will work with you with one simple goal in mind: to provide the quality of service, accessibility and flexibility you need to launch and administer your transaction flawlessly.

#### Products Served Include:

- ABS
- CDO
- CLO
- CMBS
- Corporate Bonds/ Eurobonds
- Covered Bonds
- Equity Linked Bonds
- Escrow Accounts
- High Yield Bonds
- Loan Participation Notes
- Loans

- Private Placements
- Repackage Programmes
- RMBS
- Secured Bonds
- Shelf Programmes
- Synthetic Structures

Rely on an expert independent partner for your corporate trust and agency requirements. Contact us today and put our strength, service and expertise to work for you.

### **European Headquarters:**

U.S. Bank Global Corporate Trust Services
Fifth Floor, 125 Old Broad Street
London EC2N 1AR



- Head of Corporate Trust Europe +44 (0) 207 330 2119 tom.cubitt@usbank.com
- Head of Sales and Product
  Strategy Europe
  +44 (0) 207 330 2100
  breige.tinnelly@usbank.com
- Vice President,
  Business Development
  +44 (0) 207 330 2103
  emma.hamley@usbank.com
- Edmond Leedham
  Chief Counsel Europe
  +44 (0) 207 330 2190
  edmond.leedham@usbank.com



#### **Industry Recognition**



- World's Safest Banks
  - Global Finance, September 2011



- U.S. Bancorp ranked 126 in the 2011 list of Fortune 500 companies
- No. 1 "Superregional Bank"
- Fortune's® 2012 list of the "World's Most Admired Companies"



- Best Bank in the United States (second year in a row)
  - Euromoney Magazine Awards for Excellence, July 2011

usbank.com/corporatetrust

**NYSE ticker: USB** 



U.S. Bank Global Corporate Trust Services is a trading name of Elavon Financial Services Limited (a U.S. Bancorp group company), registered in Ireland with the Companies Registration Office, Reg. No. 418442.The liability of the member is limited. Registered Office located at Block E, 1st Floor, Cherrywood Business Park, Loughlinstown, Co. Dublin, Ireland. Authorised by the Central Bank of Ireland.